











Do you own a business or want to start a business?

get

grow

GET SET GROW is designed to help businesses grow

Here's how....





# Grow your business

GET SET GROW is an exciting business growth programme from Brentwood Borough and Rochford District Councils. Now in its second year, the programme has already helped a number of businesses successfully launch, grow and create new jobs. GET SET GROW is delivered by a team of award-winning Business Coaches from The Consortium. GET SET GROW combines the power of group business coaching with one-toone mentoring, culminating in a chance to enter 'The Big Pitch'.

With GET SET GROW, you'll be learning from experts, and if selected, you will pitch your business idea to a panel of experts - with prizes for the top three rated 'pitchers'.

In addition, you will have exclusive access to financial experts and the British Business Bank's portfolio of loans (subject to application).

# Who can take part?

Businesses at any stage can apply for GET SET GROW (i.e. startup, established etc.). You must be based in either the borough of Brentwood or the Rochford district. Businesses can have any trading status, e.g. Sole Trader, Limited Company or CIC.

You must have the aspiration to grow the business and potentially create new jobs. How you want grow is up to you. GET SET GROW's advisors are here to help you. For example, you might be focussed on sales, innovation, product development, digital marketing, access to finance, patents and IP, sustainability or customer loyalty. Even if your business is in financial difficulty, if you've got the growth aspiration, we've got the expert to help you.

You'll benefit from practical and strategic advice and potentially an exclusive chance to pitch to the panel in The Big Pitch.



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### **Group Business Coaching**

## What's on offer?

GET SET GROW is a blend of group business coaching, oneto-one mentoring, The Big Pitch event and exclusive in-person networking events.

Once your application to GET SET GROW has been approved, you will be allocated a place in a cohort of like-minded (but not competing) businesses. There will be 10 members in each cohort, which will be facilitated by an award-winning Business Coach. Harnessing the power of 'Action Learning', the Business Coach will guide discussions to motivate, inspire, trouble-shoot and impart practical advice. Your peers in the cohort will join the discussions in the confidential environment.

You will meet your cohort via ZOOM, under the facilitation of the Business Coach. Each cohort session will last for 2 hours and you will have 4 sessions in total over a 6-7 week period (on regular days and times).

## TWO COUNCILS ONE TEAM

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## **Private One-to-One Mentoring**

You will be able to book 1.5 hours of private one-to-one time (via ZOOM) with your Business Coach. This can be taken as a 1.5-hour block or  $2 \times 45$  minute sessions. You can choose a date/time to suit you.



### The Big Pitch

After all of the cohort sessions have been completed, a selection panel will review the growth potential of your business (or start-up). The selection panel will be given input from your Business Coach. If your business is one of those that is selected, you will have the opportunity to proceed to pitch your business plan to a panel of 'investors'. Your pitch will demonstrate how you would spend a theoretical £10,000 investment. The top three rated 'pitchers' will win prizes



# Who is Involved?





#### Award-winning Business Coaches

Sarah Brockwell and Graham Broughton



#### Financial Experts

The Let's Do Business Group's Ross Moran and Jim Fletcher and the British Business Bank



#### HM Government

GET SET GROW is funded by the UK Government through the UK Shared Prosperity Fund



Brentwood Borough and Rochford District Councils

Economic Development teams

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## How to apply





www.brentwood.gov.uk/get-set-grow

Rochford

www.rochford.gov.uk/business-news-and-events

You will be notified when your application has been approved.

Applications open	22 July 2024	
Group cohort and One-to-one sessions	September 2024 - February 2025	get
Rochford networking showcase event	September 2024	<b>set</b> grow
The Big Pitch (for selected companies)	March 2025	grow
GET SET GROW I & II Alumni networking event	March 2025	



For more information email business@rochford.gov.uk